

Liebherr and Mac Port celebrate ten years of partnership

- Liebherr and Mac Port consider leadership in quality and innovation as their major goals
- Mac Port offers an extensive range of port machinery for quay, offshore and earthmoving activities
- Liebherr is very honored to have such a professional partner as Mac Port at its side and hopes for many more years of cooperation

Rostock (Germany), May 2019 – Liebherr and Mac Port are celebrating 10 years of trustful cooperation. Mac Port is the official partner of Liebherr and offers an extensive range of port machinery for quay, offshore and earthmoving activities in Italy.

In second generation, the Bilotti family is running Mac Port, a leading company in the sales and after sales of port and intermodal handling machines. Starting in 1987, over the years Mac Port has developed continuous business relations with more than 30 Italian terminals. Mac Port is known not only for its business experience, technical offer and product sales, but also for the reliability of its after sales and training services, thanks to the investee company Alliance Port Service.

Since 10 years, Mac Port is the official partner of Liebherr and offers an extensive range of port machinery for quay, offshore and earthmoving activities.

10 Years of Trustful Partnership

Mac Port was created in 1987 based on the vision of Giordano Bilotti who, working as an operator at the Port of Ravenna (Italy), had the intuition to establish a company specialised in the modern mechanisation of port areas. The sons of Giordano Bilotti, first Matteo and then Fabio, started working at Mac Port, leading the company to become more structured and stand out in the industry's business network. The company starts and implements numerous quality plans, investing in the training of highly specialised workers, with the technical competences and a unique expertise of the machines. Transparency in relationships, health and safety at work are the core values of the company.

In 2009 Mac Port takes a fundamental step from a strategic business and technical standpoint and partners up with the Liebherr Group. The company becomes the sole distributor in Italy for sales, after sales and spare parts for Liebherr Maritime Cranes.

The first delivery was a Liebherr Mobile Harbour crane type LHM 320 in 2009. Mac Port sets up a warehouse specialised in sensitive spare parts, essential to overcome serious machine downtime. Since then, Mac Port managed to deliver more than 80 Liebherr machines to satisfied customers in Italy and Bulgaria. In 2011, Mac Port has also become a distributor of Liebherr's Earthmoving division.

"Mac Port is proud of its successes, fruit of its constant investment in relationships, partnerships and customer care," comments Matteo Bilotti, Member of the Board of Mac Port. *"Thanks to its partnership with Liebherr, since 2009, today Mac Port is the Italian leader in the sales of port machines and equipment. It can count on a solid structure and on long-term relations with important customers across Italy. Our vision is dynamic and expanding, both in terms of diversifying and updating our products, and of taking part in strategic European projects for the development of business activities in the Mediterranean. We would like to thank all our customers for the trust they have placed in us and for their cooperation in a spirit of partnership."*

"Running a successful business for more than 30 years is just exceptional. Launching and further developing a prosperous company is an indication for strongest commitment and highest professionalism. Both organisations, Mac Port and Liebherr, consider leadership in quality and innovation as their major goals. We devote our efforts to best performance in order to stay one-step ahead. These high standards always determined the corporate culture of our companies and they will provide a firm foundation for our future success. All we can say to such an achievement is 'Congratulations'," says Leopold Berthold, Managing Director at Liebherr Rostock.

Caption

liebherr-mac-port-10-years-anniversary

Matteo Bilotti, Member of the Board of Mac Port and Leopold Berthold, Managing Director at Liebherr Rostock celebrated the anniversary in Ravenna

liebherr-lhm-550-mobile-harbour-crane-general-cargo-heavy-salerno-italy-europe

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